

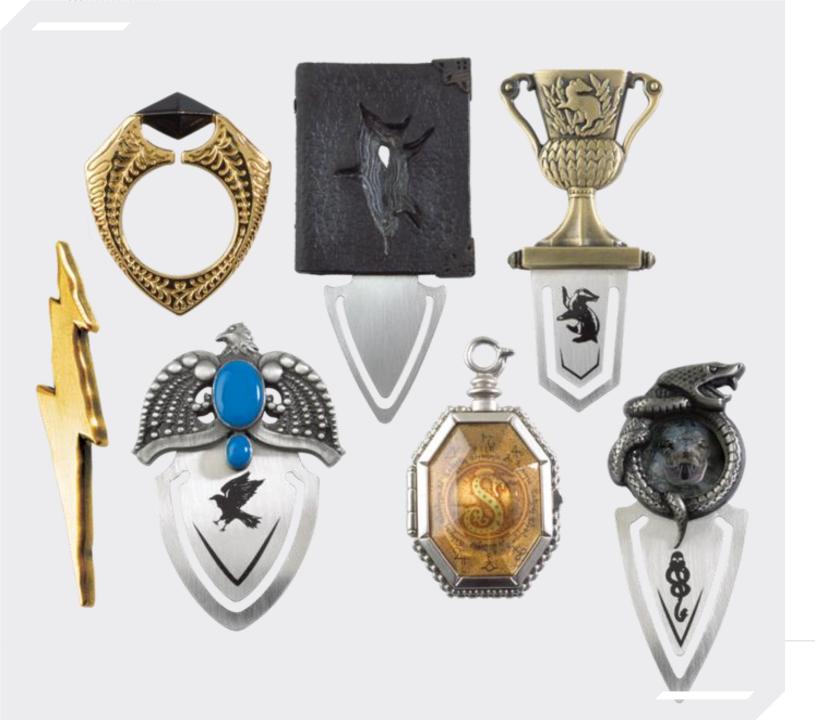
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HE WHO MUST NOT BE NAMED!



Not All Data is Created Equal

Types of Data

Structured









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Organized in fixed fields and formats, typically stored in relational databases (e.g., spreadsheets, SQL tables)

Unstructured



Lacks a predefined format or schema, making it harder to search and analyze (e.g., emails, PDFs, videos)

Semi-structured















Contains some organizational properties but doesn't fit neatly into tables (e.g., JSON, XML, NoSQL databases)



Rapid Growth Rate of Unstructured Data





Unstructured data is growing at a rate of 55–65% per year

The rapid growth of unstructured data—
often containing sensitive or regulated
content—poses major security challenges,
as its lack of structure hinders traditional tools
from effectively identifying and protecting it.







Michael Gorelik

Senior Product Manager







Auditor pays a visit...

- > DATALAND is a global Healthcare Organization
- > 10K employees
- > 5,000 customers
- > Web customer facing applications
- Doctor's patient management systems and more

Comply with GDPR

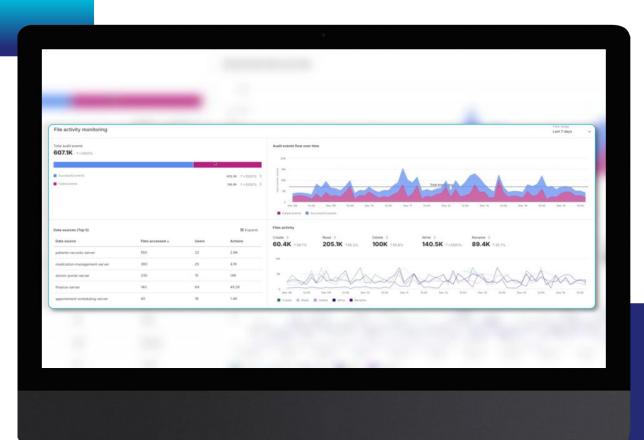
Use Case: Demonstrate compliance proof to the auditor

An auditor requests evidence that the organization has been auditing access to sensitive GDPR-regulated data over the past five years

The compliance manager uses the FAM dashboard to present audit monitoring statistics, including the number of files monitored over a given period, the types of operations performed, and a breakdown of successful vs. failed access attempts by users

From the FAM dashboard, the compliance manager drills into the reporting platform, filters for GDPR-classified data accessed within the last five years, and generates a report or dashboard tailored to the auditor's request

Using Thales FAM, the organization can demonstrate GDPR compliance—in minutes





You have been breached!!

Suspicious sensitive files access





Why Customers Choose Imperva



Malicious

Current or former employees, third parties, or partners may misuse their access to steal intellectual property or company data for fraud, sabotage, espionage, revenge, or blackmail.

Key Traits: Revenge, financial gain, ideology.

Example: Edward Snowden NSA leak (2013), Boeing documents leakage



Careless

Employees lacking security awareness often expose confidential data due to failure to follow security protocols.

Key Traits: Unintentional, often due to lack of training or awareness.

Example: Capital One Breach (2019) - Firewall misconfig



Compromised

Threat actors steal employee credentials, pose as authorized users, and exfiltrate sensitive data, often without the employees' knowledge.

Key Traits: Unwitting participant in external attacks. Often exploited by manipulation

Example: Twitter Phone Spear-Phishing Attack (2020), SolarWinds supply chain (2020)



Coverage & Timeline

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Use Case: Investigating suspicious file access patterns

During a routine dashboard review, the SOC engineer notices an unusual spike in activity

A Microsoft 365 SharePoint Online data source, which typically sees around 100 daily access events, has suddenly recorded 100,000 access events in a single day

To investigate, the engineer opens the Thales FAM Data Security Assistant and begins querying the anomaly using natural language

Armed with this information—retrieved effortlessly via the Data Security Assistant—the SOC engineer can quickly assess whether the behavior is legitimate (e.g., a planned data migration or review) or a potential insider threat that warrants immediate response. "Who normally accesses the Microsoft 365 SharePoint Online data source?"

The assistant returns a list of six users:

- Shiri
- Bill
- Maya
- Mor
- Steve
- Tyson

"How many files did each user access each day over the past week?"

The assistant reveals that all users, except Shiri, accessed a consistent number of files each day. However, Shiri accessed an abnormally high number of files today.

"Show me the list of files Shiri accessed today, along with their sensitivity and classification profile." The assistant provides a detailed breakdown, including whether each file is marked as sensitive and how it's classified (e.g., PII, HIPAA, confidential IP)



You have been breached:

Reported Suspicious Activity by Mariam Harris





Sensitive Un-authorized Data Access

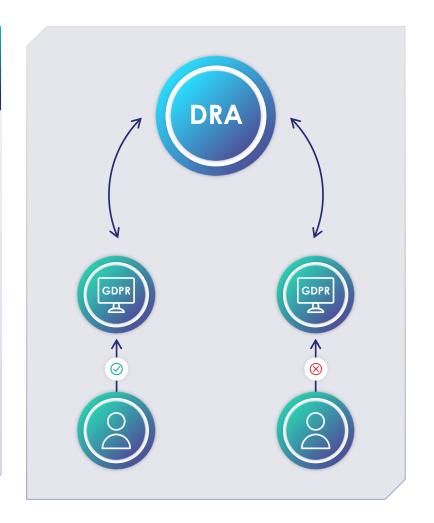
Use Case: Uncover unauthorized access to GDPR sensitive data

Mariam, an employee of the organization, reads GDPR sensitive data from one Windows local storage

Mariam is a contractor that shouldn't access GDPR sensitive data

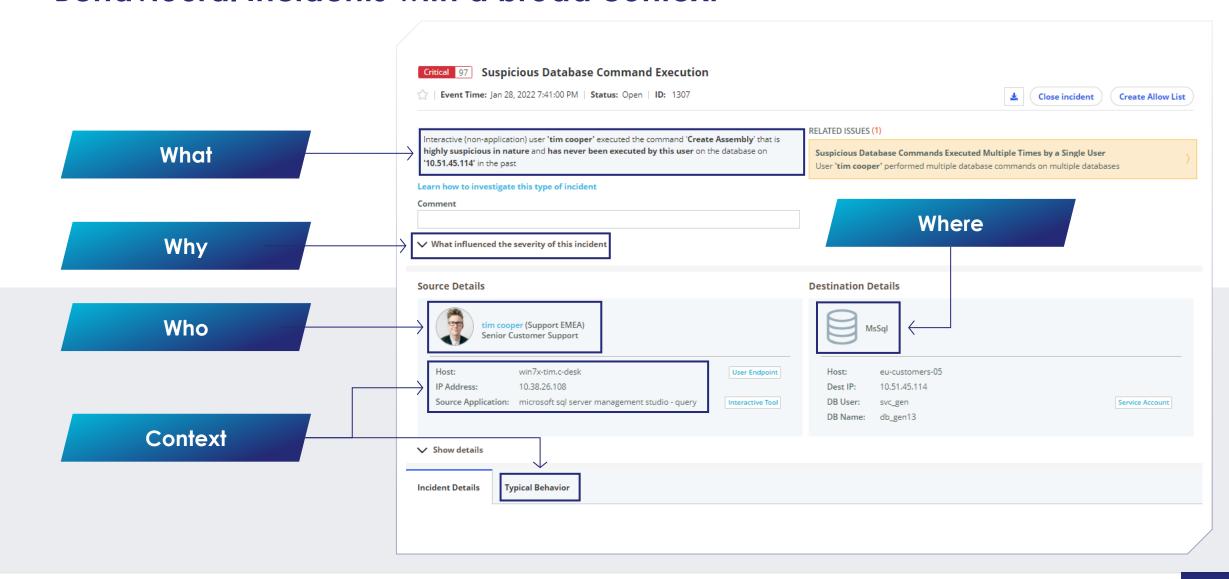
Using a playbook, Mariam's activity can be blocked on the data source, until the permissions of Mariam are properly updated

Using Thales DRA monitoring potential data breach was caught, put proper controls in place, and saved the organization's sensitive data from being exposed





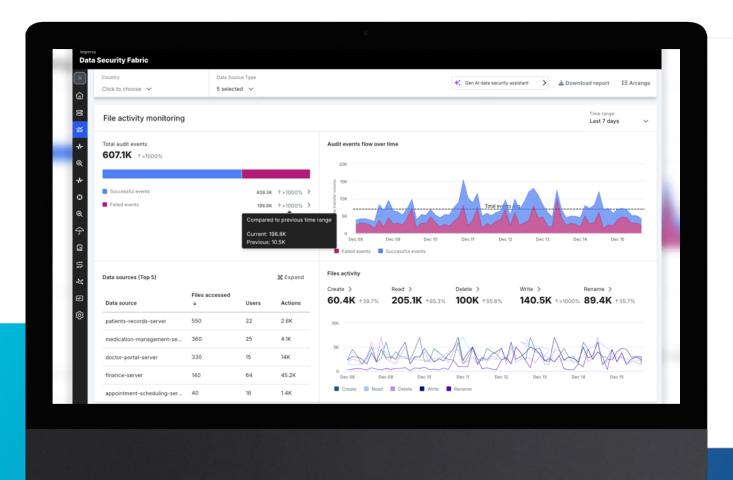
Behavioural Incidents with a broad context





Unstructured Monitoring FAM Offering – GA Released in Q2 2025

Delivering Immediate Data Security Value to your Organization



Discover and classify sensitive data

Automatically **monitor accesses**

Manage compliance

Enrich audit with sensitive information

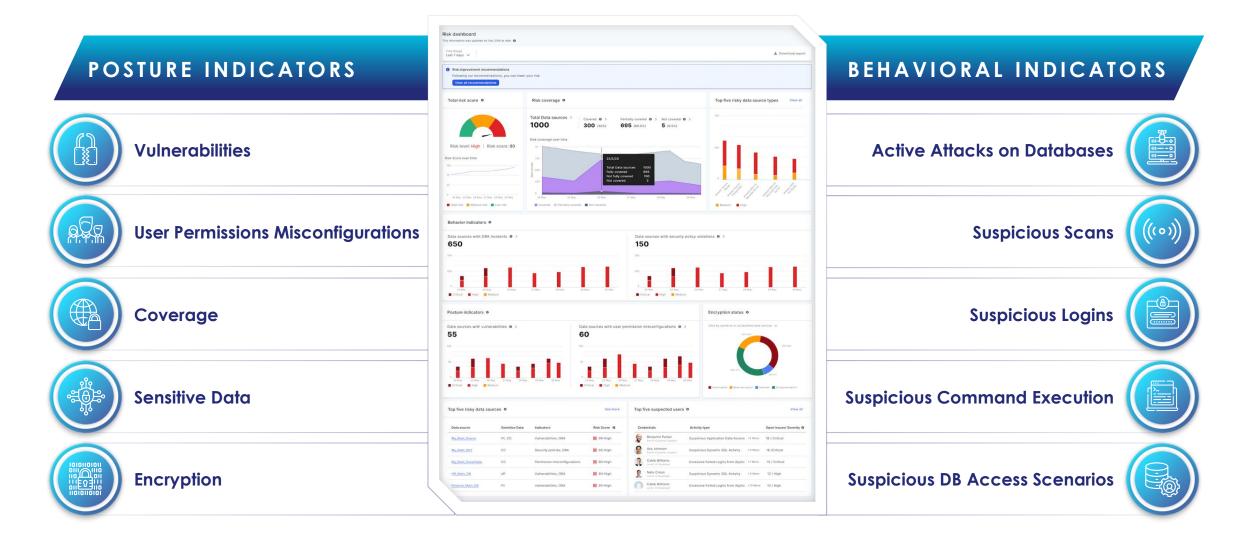
Enrich audit with encrypted information

Simple & Intuitive **UX**

Gen AI powered data security assistant to streamline workflows

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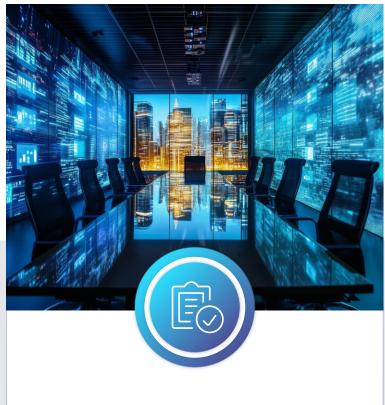
Data Risk Intelligence (DRI)



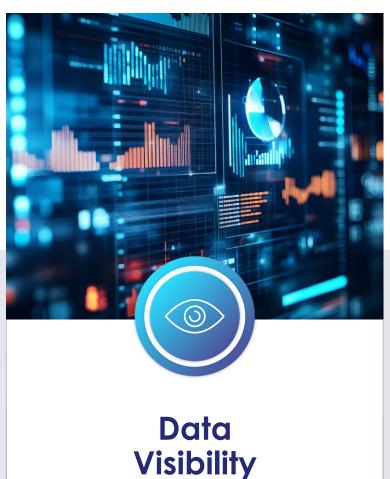


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Data and all paths to it



Compliance Management



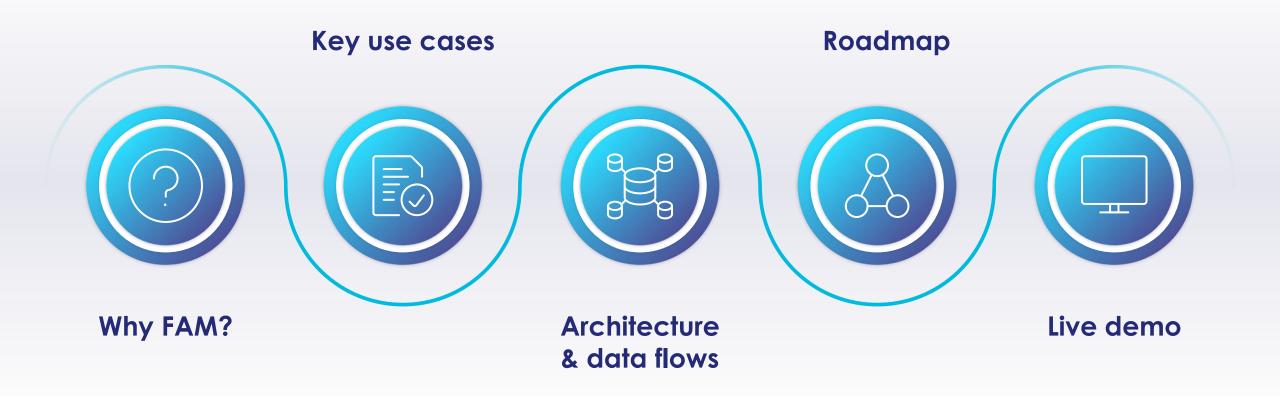


Threat Investigations & Forensics Analysis



Agenda

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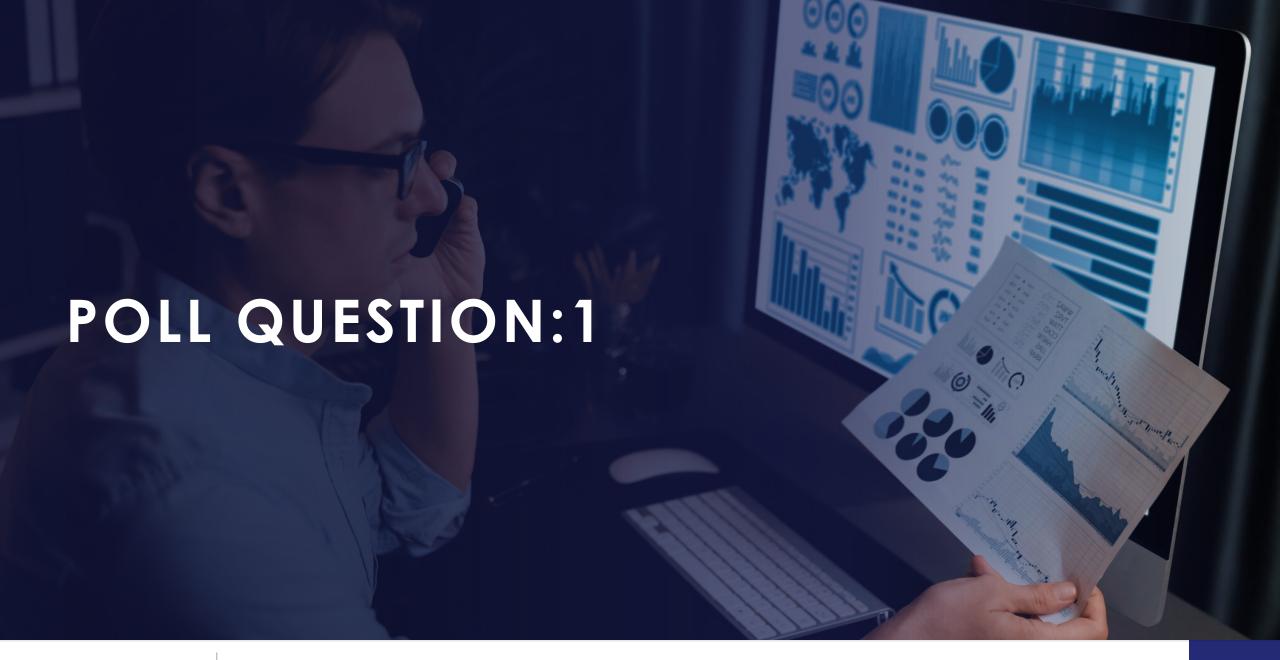






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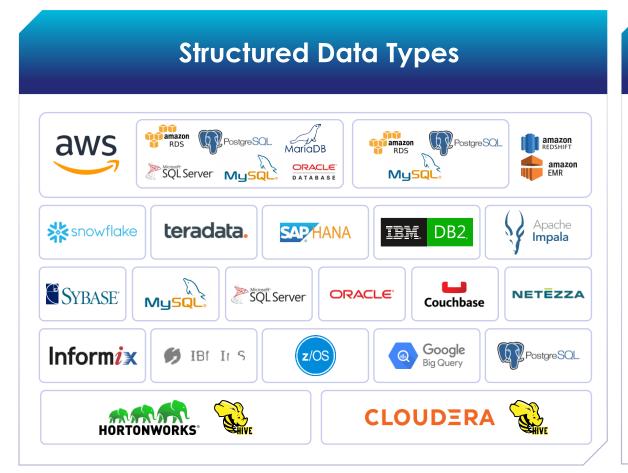


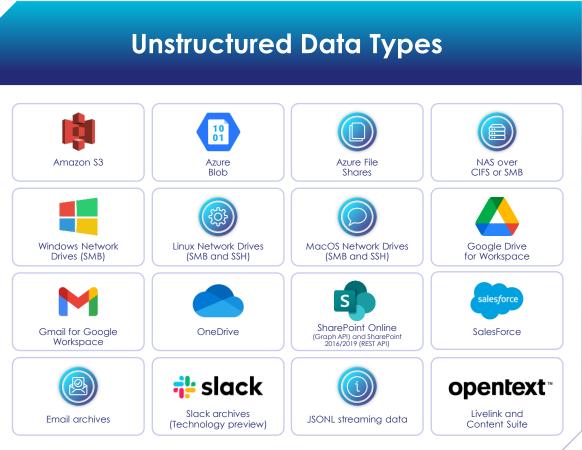




Data Security is Required for All Data Types

While structured data powers most enterprise applications and transactional systems, unstructured data makes up most of the data volume across all organizations





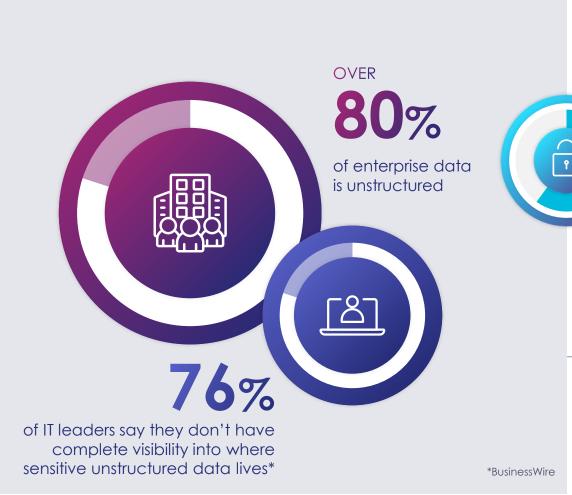
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The Importance of Monitoring Unstructured Data

* BusinessWire | **Ponemon Institute



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60%

of data breaches involve unstructured data sources like file shares, email attachments, and collaboration platforms **

You Can't Protect What You Can't See

Unstructured data lacks consistent metadata, formats, or schemas, making it difficult for traditional tools to index, classify, or search effectively



Rapid Growth Rate of Unstructured Data





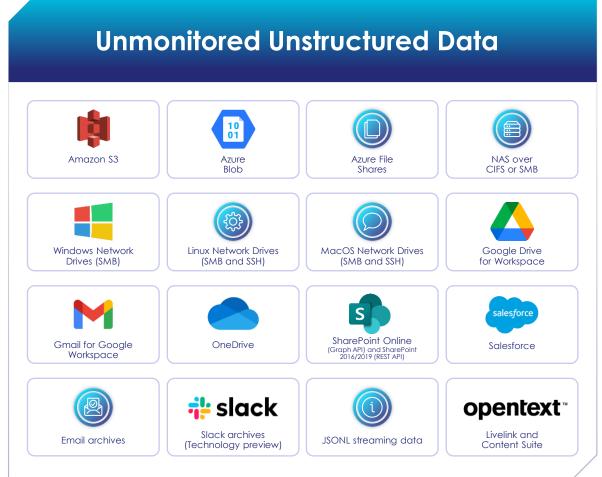
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Extending Data Activity Monitoring to Unstructured Data

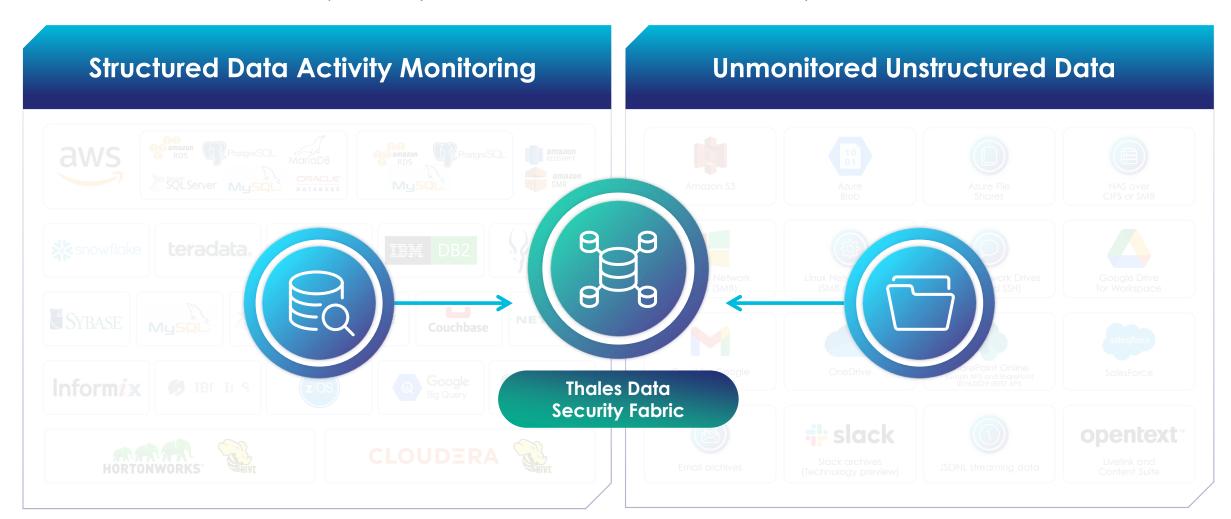
Unstructured data that was previously unmonitored can now be effectively tracked and audited

Structured Data Activity Monitoring



Extending Data Activity Monitoring to Unstructured Data

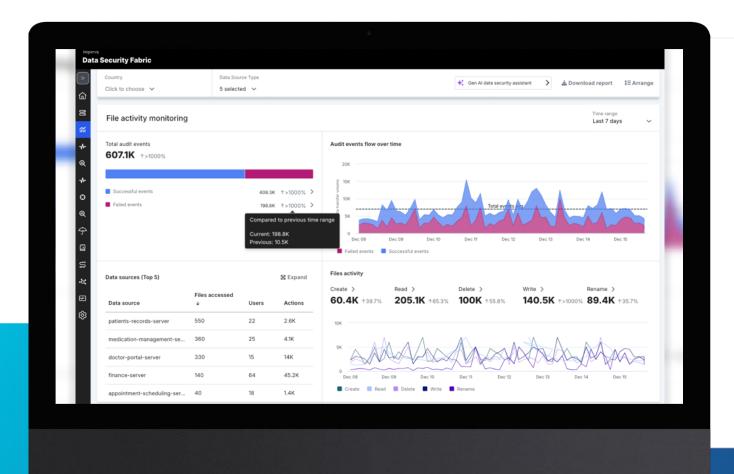
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Manage compliance

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Simple & Intuitive **UX**

Gen AI powered data security assistant to streamline workflows

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GenAl Data Security Assistant

Based on GenAl and LLM

Assists in gathering information & insights on the audit data for compliance & security use cases

Simplifies reports and dashboards creation

Streamlines compliance and security tasks

Ask questions like...



Can you list all policy violations?



Who are the users responsible for the violations?



What specific policy violations were caused by Shiri?



What is the file on which the violation occurred?

...with follow-up actions



Save to report

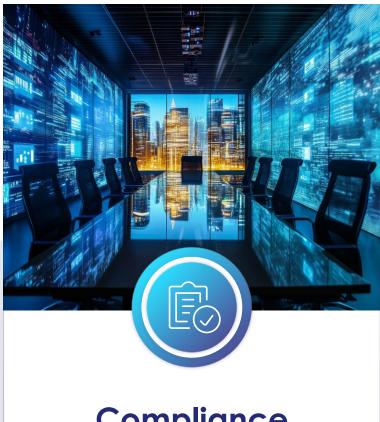


Drill down to the data warehouse for more slicing and dicing



Get ideas of follow up questions

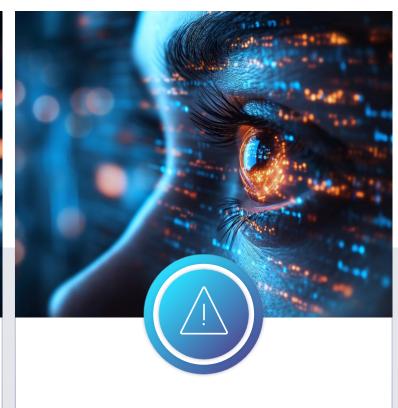
Example Use Cases



Compliance Management







Threat Investigations & Forensics Analysis

Comply with GDPR

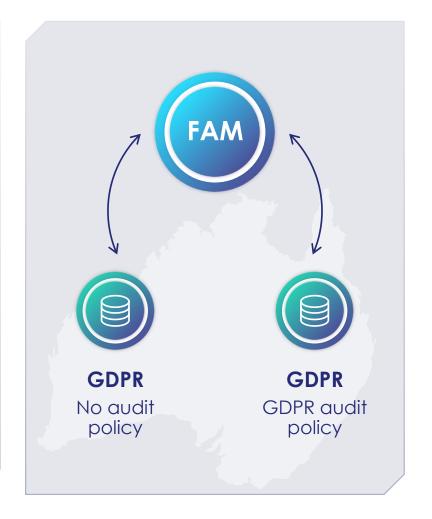
Use Case: Discovering and auditing GDPR sensitive data

Following a data classification scan, the compliance manager discovers that a Microsoft OneDrive in Australia contains GDPR sensitive data

From the FAM data source inventory, the compliance manager easily sees that this data source doesn't audit the file activity monitoring of the GDPR sensitive data, as required by the auditor

The compliance manager configures the GDPR audit policy to make sure GDPR sensitive data is fully monitored in the organization

Using Thales FAM, the compliance manager uncovers GDPR sensitive data and makes sure it is audited



Comply with GDPR

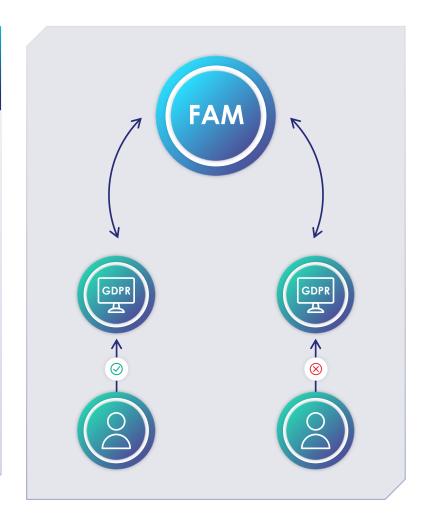
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Michael is a contractor that shouldn't access GDPR sensitive data

Using a playbook, Michael's activity can be blocked on the data source, until the permissions of Michael are properly updated

Using Thales FAM activity monitoring & DDC, the compliance manager caught this GDPR violation, put proper controls in place, and saved the organization from being fined by regulators





Comply with GDPR

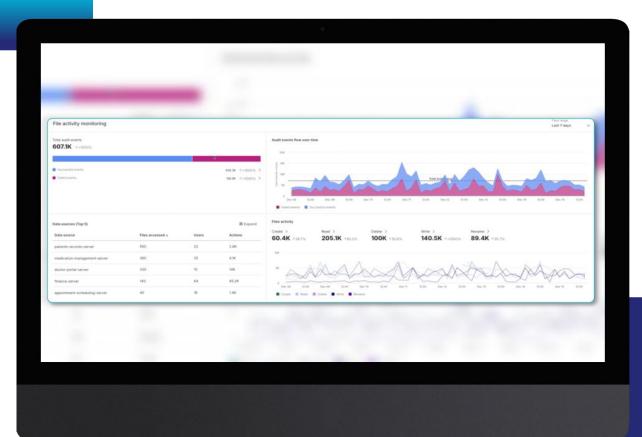
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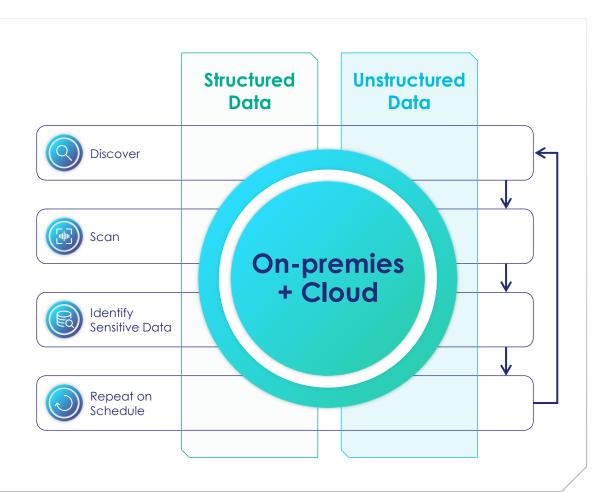




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Full Visibility of Data Use Case

Know exactly where all HIPPA data is located



Use Case: Ensuring full visibility of HIPPA data

In the FAM dashboard, a data security engineer can view high-level statistics and insights on the data scanned by Data Discovery and Classification (DDC) across the organization

- The number of scanned files identified as sensitive
- Which data sources contain the highest concentration of sensitive data
- The most prevalent classification profiles
- The geographic distribution of sensitive data by classification type

If a significant amount of HIPAA-regulated data is in Spain, the data security engineer can drill down from the FAM dashboard into the Data Source Inventory to verify that all sources containing HIPAA data are actively monitored

If any source is not being monitored, it can be added with a single click

Using Thales FAM, the data security engineer gains full visibility into the location of HIPAA-sensitive data, ensuring it is continuously audited for both compliance and security purposes



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Identify What Data Is Encrypted... and What Data Isn't Encrypted

Unstructured data often holds sensitive information in vulnerable locations like file shares and cloud storage. Encrypting it is essential to prevent unauthorized access or data breaches.

Thales File Activity Monitoring tracks encryption status to help identify unprotected files, enforce security policies, and maintain compliance with data protection regulations.

Coverage & Timeline

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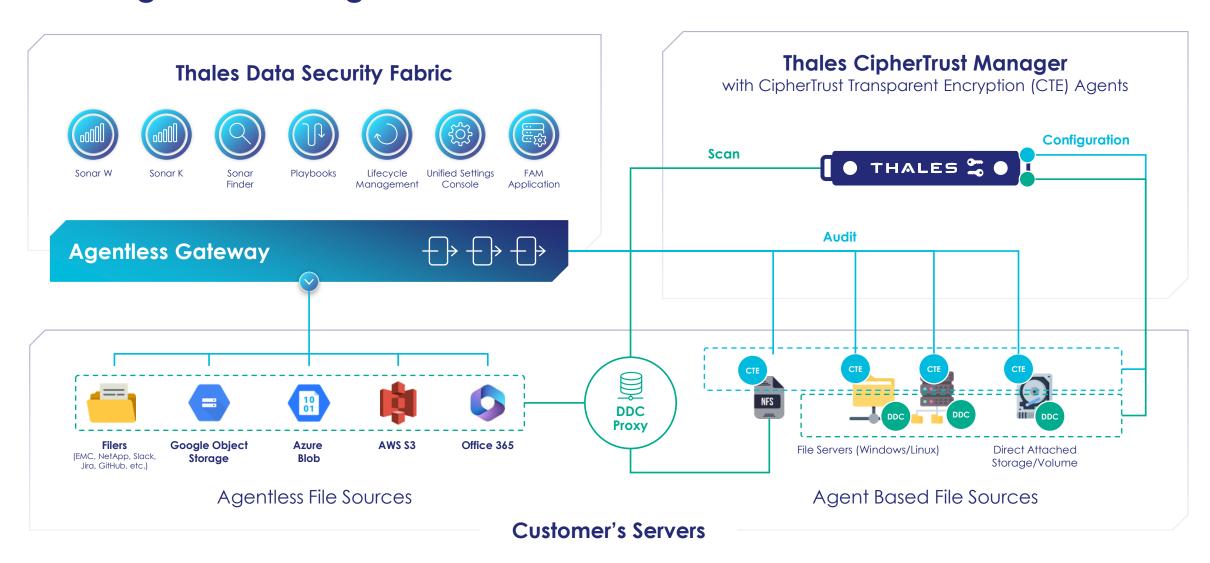






FAM High-Level Design

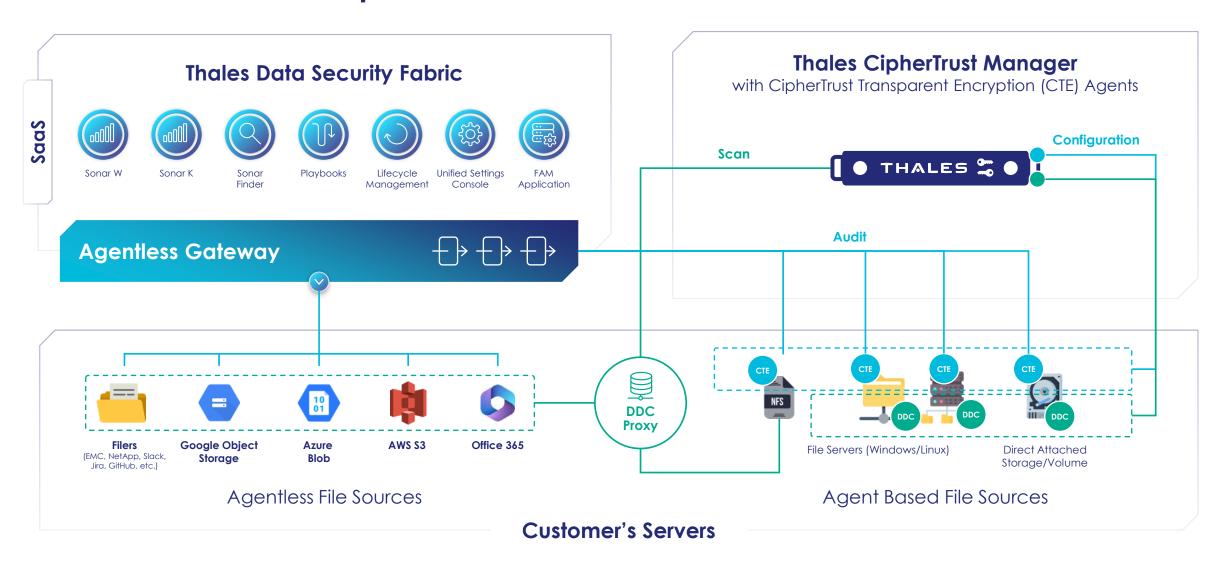
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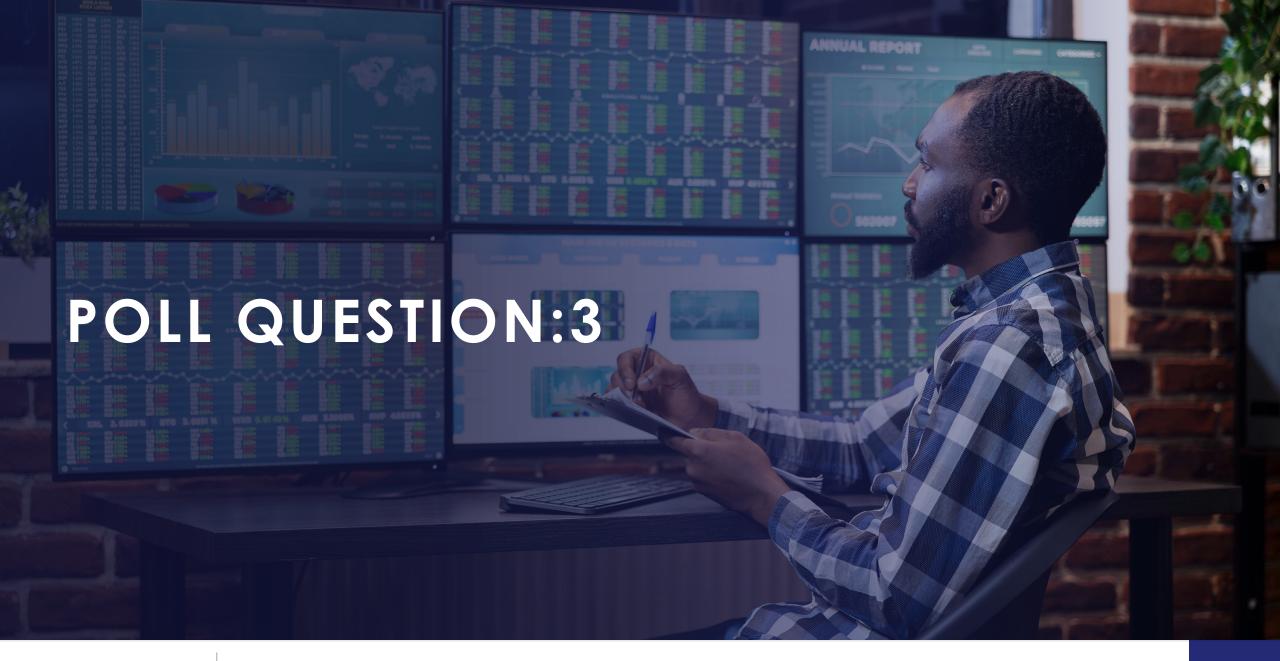


FAM SaaS – Roadmap

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Feature Roadmap

Q2 2025 – FAM GA 2026 and beyond File Entitlement File Activity Uncovering **Proactive Threat** Threat Management Sensitive Data Monitoring Detection Response





File Activity Monitoring Video

Seeing is believing!



