

# EMEA Regional Update: Welcome to our Partner Connect

AppSec | DataSec | IAM

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...and We're Off!




# 95%

## Channel Participation





A photograph of an industrial facility, likely a refinery or chemical plant, featuring a complex network of large, dark-colored pipes and cylindrical storage tanks. The scene is captured from a low angle, looking down a long, straight section of the pipeline that recedes into the distance. The lighting is soft, suggesting dawn or dusk, with a hazy sky in the background. The entire image has a blue color overlay.

# Total Pipeline +20%



# Chiper Trust

Data Security Platform



# Imperva

Data Security Fabric



**+15%**  
YoY Growth





# AppSec = Huge Potential



The background of the slide features a photograph of three hikers with backpacks ascending a steep, rocky mountain trail. They are silhouetted against a clear blue sky, with the hiker at the top reaching down to assist the others. The overall mood is one of teamwork and achievement.

# Together we can achieve more!

## Applications



Web App. Firewall



DDoS Protection



Advanced Bot Protection



API Security

## Data



Encryption



Tokenization



Key & Secrets  
Management



Hardware  
Security Modules



Data Activity  
Monitoring



Data Discovery  
& Classification



Data  
Governance



Threat  
Detection

## Identities



Customer  
Identity & Access  
Management



Workforce Identity &  
Access Management



Broad Range of  
Authenticators

Comprehensive Portfolio to  
**protect what matters most**





# Call to **action**

# 1

**Network  
& connect**

# 2

**Engage in  
the debate**

# 3

**Identify YOUR  
white space**



# Thank you

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